

# Basement Health



*A healthy basement should be a standard, not a luxury.*

136 South Keowee St, Dayton, OH 45402

[www.basementhealth.org](http://www.basementhealth.org)

800-245-6292

## BHA 2017 Spring Meeting Schedule Nashville TN, May 31 through June 2

**Wednesday May 31, 2017**

**Early Attendees Reception, location TBD**

**Thursday June 1, 2017**

8:00 am- 10:15 am

Registration

10:20 am – 10:30 am

Welcome

10:30 am – 11:15 am

**Tim Musch – Director of Business Development Market Sharp  
The Six keys to More Leads, More Sales and More Thrilled  
Customers!**

11:15 am – 11:20 am

*RichTech Gold Sponsor*

11:25 am – 11:25 am

*Spruce Environmental Gold Sponsor*

11:30 am – 12: 15 pm

**Austin Werner, The Real Seal LLC  
Reputation Control / Making Your First Impression Last**

12:15 pm- 12:25 pm

*Blue Angel Pump Platinum Sponsor*

12:25 pm – 12:30pm

*Santa Fe Dehumidifiers Gold Sponsor*

12:30 pm – 1:45pm

lunch

1:45 pm – 2:45pm

**Jackie Manuel, Pamela Franklin and Adrienne White  
Tennessee Department of Environment and Conservation  
Is My Activity Regulated? Things to Know to Stay Lead-Safe  
and Lead Compliant.**

2:45pm-- 3:00 pm

Closing remarks

3:10 pm- 3:30 pm

**Robert LanFrank, Membership Chair for BHA:**

Why you should join BHA.

3:00pm- 5:00 pm

Certification Exams

6:00 pm-- 9:00 pm

**Member reception** Location will be Announced

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## BHA 2017 Spring Meeting Schedule Nashville TN, June 1-2

### Friday June 2, 2017

8:00 am – 9:15 am	Registration
9:15 am – 9:30 am	Welcome
9:30 am – 10:15 am	<b>Carl Moore – Silica Regulations Impact and Update!</b>
10: 15 am -- 10:25 am	<i>Research Products/Aprilaire Gold Sponsor</i> <i>HomeAdvisor Gold Sponsor</i>
11:00 am – 11:45 am	<b>Andre Lacroix, EZ Breathe</b> <b>Improving Indoor Air Quality</b>
11:45 am – 12:00 pm	<i>GreenSky Financing Platinum Sponsor</i> <i>Safe Basements Gold Sponsor</i>
12:00 pm--- 1:00 pm	lunch
1:00 pm – 1:45 pm	<b>Robert Lanfrank,</b> <b>Healthy Way Waterproofing &amp; Mold Remediation, LLC</b> <b>Overcoming Sales Objections in the Home.</b>
1:45 pm-- 2:15 pm	<b>Roundtable: Sales Objections</b> <b>Robert Lanfrank and John Bryant</b>
2:30pm- 4:10 pm	<b>John Bryant</b> <b>Home Advisor</b>
4:10 pm- 4:20 pm	Closing remarks